

J. J. Keller® Services Partner Profile

Fastenal

Winona, MN

What safety and compliance challenges did Fastenal face?

According to David Olson, Fastenal's director of environmental, health, safety & security, "We needed to fill the gaps in our safety policies and procedures, as well as put together a framework for our safety management processes."

Why did Fastenal choose J. J. Keller and U.S. Compliance Corporation?

"Your knowledgeable expertise was critical for us since our staff doesn't have that knowledge in all areas," said Olson. "Also, your consultants were able to develop tools, programs and policies we didn't have on the environmental side."

How did J. J. Keller and U.S. Compliance Corporation address Fastenal's challenges?

According to Olson, "J. J. Keller and U.S. Compliance Corporation implemented their **OSHA & Environmental Compliance Program**, which is designed to help companies ensure compliance with OSHA and environmental guidelines."

This ongoing program provided Fastenal with a dedicated consultant who identified the company's OSHA and environmental risks and delivered continued oversight, guidance and training to keep employees safe and protect Fastenal from fines and litigation. Fastenal also received a suite of J. J. Keller® safety and compliance resources to help them manage those risks more effectively.

What results has Fastenal seen from the services of J. J. Keller and U.S. Compliance Corporation?

"From an OSHA standpoint, **our audit scores have improved by about 20%**," said Olson. "We've also seen a significant reduction in our number of recordable incidents. And not only have we continued to decrease injuries, we've also cut our workers' compensation expenses by about 40%. Plus, we've improved our experience modification rate (EMR) dramatically. Now, we have a robust program in place that we never had in the past."

Would Fastenal recommend the services of J. J. Keller and U.S. Compliance Corporation to other companies?

"I certainly would," said Olson. "J. J. Keller and U.S. Compliance Corporation have been a strong partner in helping us reach our goals. They adjusted their program and audit process to meet our specific needs. And the consultants supporting our local sites are doing stuff above and beyond what a typical auditor would do for us. That's been very beneficial."



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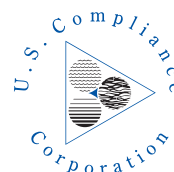
20,700+ employees

Fastenal is a Fortune 1000® company and the largest fastener distributor in North America. Founded in 1967, the company now processes more than 35 million orders per year.

We count on J. J. Keller, not only to implement policies and procedures, but to drive our safety and environmental culture.

David Olson
Director of Environmental, Health, Safety & Security

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